

# TRANSFORM YOUR PRODUCT INTO A SOLUTION WITH A QUICK START FROM PROFESSIONAL SERVICES

A Quick Start from Tenable® Professional Services transforms your product into a security solution enabling you to see, predict and act on cyber risk to your business.

Today's complex IT environments are filled with both traditional and modern, dynamic assets. Beyond physical servers, organizations are now embracing virtual and cloud assets, which can be deployed quickly as needed. These elastic assets can come and go from networks in an instant. Traditional quarterly, monthly or even weekly vulnerability scanning is no longer enough to provide the visibility and security needed as part of a Cyber Exposure program.

Organizations need a comprehensive strategy to quickly and accurately identify vulnerabilities and misconfigurations in their dynamic infrastructures, and deliver clear guidance on how to prioritize and remediate any exposures.

To address this, Tenable has built the broadest assessment capabilities, with market leading coverage to help identify and map your organization's entire attack surface. You can accurately identify, investigate and prioritize vulnerabilities using Tenable.io (managed in the cloud), Tenable.sc or Tenable.sc+(both managed on-premises).

A Quick Start service ensures you are implementing your Tenable solution to immediately improve your security posture and set you up for future success. We will work with you to accelerate configuration and integration to reach the full operational capability, so that your solution runs efficiently and provides visibility of cyber risk across your environment.

## SERVICE OUTCOMES

- Accelerate product installation and configuration
- Tenable's experienced consultants will ensure your solution is properly installed and configured based on your business objectives, so you are up and running quickly.
- Implement industry-leading practices
   We will implement and guide you on
   Tenable's best practices for enterprise
   deployment to ensure you are using
   the full capabilities of your Tenable
   products and proactively discovering
   assets.
- Fully validate operational capabilities
  The Tenable solution will be tested
  end-to-end for scanning and other
  operational capabilities, so you can be
  confident that you are using your
  scanning resources efficiently.

Identify and map every asset for visibility across any digital platform

Leverage threat intelligence and business context to predict the vulnerabilities that are likely to be exploited on assets that matter, and where to focus efforts next

**ACT** 

Remediate or mitigate critical risks and drive process improvement by communicating key metrics

# **KEY BENEFITS**

### Quick Installation, Thorough Configuration

Our remote or onsite engagement options are multi-phased service offerings designed to enhance your Tenable deployment. Quick Start options are scaled to your environment and goals, and are flexible to support cloud-based or on-premises deployments.

First, we will determine the scope of your implementation, based on your network specifics and visibility goals.

Then, we will develop a list of prerequisites, identify contacts and create a schedule to ensure the engagement runs smoothly.

Finally, we will install and configure the Tenable solution in your environment for the included number of assets, while aligning with best practices and validating operation.

### Sharing Operational Knowledge

Our consultants will provide hands-on training and share our industry knowledge and best practices, as we work with you to install and configure sensors on your network and set up users and access groups, define and run scans, and create saved searches and dashboards for reporting.

### Comprehensive Solution Documentation

Tenable will provide links to relevant and useful documentation to help maintain your deployment.

### Supporting your Growth

Organizations change and develop over time. Tenable Professional Services can help ensure your solution stays aligned to your evolving business requirements. We welcome the opportunity to discuss your future needs.

### **Experienced Professional Services Team**

Tenable Professional Services' goal is to implement our products to solve your most pressing security problems, enabling your organization to see, predict and act on cyber risks. To accomplish this, we capitalize on our combined years of industry experience to tackle even the most challenging requirements.

By engaging Tenable Professional Services, you can realize the value of your Tenable investment more quickly to feel confident you are on the right path for RBVM program maturity. We have a broad portfolio of services and training available worldwide, remotely or on-site, to meet your specific needs.

### **About Tenable**

Tenable® is the Cyber Exposure company. Approximately 40,000 organizations around the globe rely on Tenable to understand and reduce cyber risk. As the creator of Nessus®, Tenable extended its expertise in vulnerabilities to deliver the world's first platform to see and secure any digital asset on any computing platform. Tenable customers include approximately 60 percent of the Fortune 500, approximately 40 percent of the Global 2000, and large government agencies. Learn more at <a href="tenable.com">tenable.com</a>.

# **QUICK START SERVICE LEVELS**

Onboard	An Onboard Quick Start is a remote-only service focused on installing and configuring the Tenable solution to expand your organization's asset discovery.
Deploy	A Deploy Quick Start is a remote or onsite service focused on improving your Vulnerability Assessment capabilities.
Adopt	An Adopt Quick Start is a remote or onsite service that includes readiness validation of your Vulnerability Management (VM) program, and additional out-of-the-box integrations (see list <a href="https://example.com/here">here</a> .)
Optimize	An Optimize Quick Start is a remote or onsite service geared towards large deployments, for enterprise customers looking to mature to a full Risk-based Vulnerability Management (RBVM) program. Additional out-of-the-box integrations are also available (see list here.)

Based on your organization's size and goals, a Tenable Sales representative can help you choose the offering that is the best fit.

For More Information: Please visit <u>tenable.com/services</u>
Contact Us: Please email us at <u>sales@tenable.com</u> or visit <u>tenable.com/contact</u>

